

## CTD Design/Sales Associate

Ceramic Tile Design is a family owned tile and stone showroom with several locations in San Francisco and Marin. Our clients will range from a homeowner working on a small bathroom repair to experienced designers working on the most prestigious homes in bay area; from small time contractors getting started in the business to large established builders putting up mega luxury homes.

We work with well established Art Tile factories and stock locally the largest Italian and Spanish tile inventory in Marin. These products give us the ability to satisfy clients looking to be ahead of the curve with the latest in design trends. Having inventory allows for providing the best value on unique products with little worry of competitor poaching.

As a CTD Design/Sales Associate, you have the opportunity to join our professional and creative team. We have a thorough and dynamic infrastructure to support and help you stay focused on providing your clients with a top notch design experience. If motivated to grow your career within CTD we have a successful track record of promoting our most talented people to roles where their skills are put to use in the most satisfying and productive manner.

### Requirements:

- \* The ability to multi task: On a busy day expect to have a showroom full of potential clients with a phone that won't stay quiet. Balancing the different demands of the day is crucial.
- \* Design ability: Clients may have some idea as to what they while others will need you to design their project for them start to finish.
- \* A grasp of basic math and computer skills
- \* Of course a background of selling similar products is preferential, but I believe the right person trumps specific tile and stone experience.
- \* You will be working with a team of professionals where mutual support and respect is paramount to the enriching culture of our work environment.

Job Description; (These tasks include, but are not limited to)

Designing with clients on the showroom floor  
Follow-up with clients via e-mails and phone calls  
Preparing quotes and order paperwork via our new state of the art computer software  
Interfacing with other departments in an effective manner (purchasing, inventory, accounting, warehouse)  
Maintaining the showroom's appearance (refresh displays, cleaning up from projects and clients)  
Attending weekly training meetings  
Participating in community outreach events held in the showroom  
The work week does include a Saturday

**Compensation: Solid Base Salary + Dynamic commission structure + full range of benefits**  
**Employment type: Full Time**